



DEPARTMENT OF THE NAVY  
OFFICE OF THE ASSISTANT SECRETARY  
RESEARCH, DEVELOPMENT AND ACQUISITION  
1000 NAVY PENTAGON  
WASHINGTON DC 20350-1000

MAR 3 - 2000

MEMORANDUM FOR DISTRIBUTION

Subj: FISCAL YEAR 2000 DEPARTMENT OF THE NAVY (DON)  
PROCUREMENT COMPETITION GOALS

Ref: (a) ASN(RDA)/ABM memo of Oct 22 1999

Encl: (1) FY-2000 DON Procurement Competition Goals

I am happy to announce that the DON exceeded the 51% procurement competition goal that was established for FY-1999 with an achieved 56.3%. This is a commendable achievement and you are all to be congratulated for your active support of procurement competition that made it possible. We can not rest on these laurels and must continue this exemplary performance into FY-2000.

I solicited your inputs for our FY-2000 goal establishment process in my reference (a) memo. Through analysis of your goal recommendations and our last year's achievement, I am establishing the FY-2000 DON Procurement Competition Goal at 53.5%. We need to keep our procurement contracting community focused on the reality of procurement competition established by the Competition in Contracting Act. Your goals in support of this DON goal are established in enclosure (1). If you believe that the goal established for your command is either too high or too low, a reclama with appropriate supporting rationale is requested by March 15, 2000.

My points of contact on this are LCDR Tom Wardwell at (703) 602-2356 or Mr. Bill McAninch at (703) 602-2390.

A handwritten signature in black ink, appearing to read "G. H. Jenkins, Jr.", written over a circular stamp or seal.

G. H. Jenkins, Jr  
RADM, SC, USN  
Deputy for Acquisition and  
Business Management

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DON FY-2000 PROPOSED PROCUREMENT COMPETITION GOALS

<u>COMMAND</u>	<u>% COMPETITION<sub>1</sub></u>
MARCOR HQ	93%
MARCORSYSCOM	90%
NAVAIRSYSCOM	30%
NAVSEASYSCOM	50%
SPAWARSYSCOM	80%
NAVSUPSYSCOM	66%
NAVFACENGC	95%
SSPO	1%
MSC	96%
ONR	85%

1. The procurement funding base for calculation of competition goals excludes funding items that are beyond DON control and should include: Foreign Military Sales funds; Small Business Administration 8A set asides; and Federally Funded Research and Development Centers such as the Center for Naval Analysis.